

5 December 1952

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MEMORANDUM FOR THE RECORD:

SUBJECT: Conference with Dean Harvey P. Bishop, Assistant Dean, Graduate School of Business Administration and Administrative Head of Advanced Management Program.

As instructed, I spent the day of Thursday, December 4, 1952 at Harvard with a view to accomplishment of the following:

1. Arranging for acceptance of two Agency persons at each session of the Advanced Management Program, and establishing a personal relationship for future use in gaining access to this training facility for Agency employees.

2. Observing techniques of the course.

I presented my case to Dean Bishop, and outlined standards we had set and methods we had adopted for selection. He seemed impressed by our desire to select highly qualified personnel. He indicated that he would be willing to reserve two slots for CIA if performance of our first few contributions is as satisfactory as he anticipated. He stated that performance of students from the armed services (who have 15 slots) and from some industries was not what he desires, and that, as a consequence, he soon would revise allocation of slots. At that time we should be able to obtain two "reserved seats," assuming that our performance is satisfactory. Incidentally, he highly commended the participation and contribution of [redacted] who is attending the current session. He strongly emphasized personal as well as intellectual and professional qualifications. He definitely prefers men below 50.

Although Dean Bishop at this time will not guarantee two positions for CIA employees, he will accept two applications for each seminar and consider them on a competitive basis until allotments of slots are revised, probably for the next fall session. (This matter should be taken up with Dean Bishop again this spring).

Dean Bishop suggested that, in submitting applications, we indicate an order of preference. He also suggested that I visit the school on March 11-12 and again in early May to observe the program in action and to discuss future arrangements. Hereafter we will receive all announcements and other literature on the course.

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